

PREPARING YOUR HOME

It is all about first impressions! One of our most important jobs as your real estate agent is to help you create the best first impression, one that will put your home front and center in the minds of any potential buyer. Needless to say, the interior of the house needs to put its best foot forward. With this in mind, our agents have been trained to look at your home and determine how best to present every aspect of your property. Let's talk about the particular needs of your home but this is a great start!

On the Outside of your home:

- House number should be easy to read
- If possible put exterior lights on timers to present your home in the evening as well
- Take this opportunity to clean out the Garage/carport
- Look at all windows and doors and replace cracked or broken window panes
- Make sure that front doorbell works
- Touch up trim paint on doors, window frames
- Mow, edge and weed the lawn frequently until the home is sold
- Overgrown shrubbery should be cut back to show as much of the exterior as possible
- A low-cost investment in seasonal flowers or ground cover will add a personal touch
- A little soap and mild bleach to the door frames, windows will ensure a clean, inviting presentation
- Fences should be mended and painted
- Wash all windows inside and outside

On the Inside of your home:

- Lights should be on and drapes should be left open during daylight
- Room temperature set at a comfortable level and fireplace lit in cool weather
- Fresh flowers/plants in various rooms
- Chipped plaster and paint touched up
- Leaky faucets and toilets repaired
- Burned out light bulbs replaced
- Mirrors and fixtures cleaned
- Check Seals around tubs and basins
- Floors cleaned, garbage containers emptied
- Inside of closets decluttered and organized
- Valuable property out of sight or locked away
- Remove pets when possible or develop an "animal plan".
- Appliances cleaned